



Brightstar At A Glance

BRIGHTSTAR VALUE ADD

Collaborative partnership with management and ownership

Unique Partner network drives sourcing and operational initiatives

Extensive breadth and depth of industry experience

Knowledge and functional skills across strategy, marketing, operations, M&A and finance

INDUSTRY FOCUS

Well-established with resilient end-market demand

Fragmented with opportunities for consolidation

High barriers to entry

BUSINESS ATTRIBUTES

Family, Founder and Entrepreneur owned

Aligned and experienced management team

Competitively differentiated business model

Compelling value proposition

Leading and defensible market share

Firm Overview

Brightstar Capital Partners (“Brightstar”) is a private equity firm focused on investing in closely held, middle-market companies

- We are driven to build great businesses and do it with great partners; management teams, ownership and advisors
- Seek partnership opportunities with exceptional management teams where we are uniquely positioned to drive value creation
- Employ an operationally intensive approach to investing that leverages our extensive experience and relationship network

Led by a senior team of experienced operators and investors with diverse backgrounds

- Numerous members of the team have worked together for over 10 years at a predecessor firm
- Significant operating experience; understanding of the perspectives and complexities of family businesses

Brightstar makes concentrated and value-added investments where we create a lasting impact on performance

- AUM: \$2.1 billion
- Invest \$50 to \$250 million of equity in each portfolio company
- Support organic growth and follow-on investments

Investment Criteria

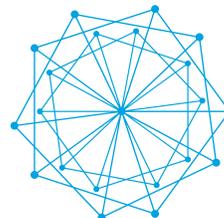
DESCRIPTION	BUSINESS BUILDING Proven business model that is readily scalable with a capital infusion	GROWTH EQUITY Experiencing topline growth and expanding profit margins	MATURE BUYOUT Demonstrated track record of stable free cash flow generation
REVENUE	\$50 MILLION – \$1 BILLION		

Strategy

RELATIONSHIP NETWORK

Closely Held & Family-Owned

Strategic Initiatives



Proprietary Sourcing

Active Engagement

OPERATIONAL EXPERTISE



Brightstar Team

Partners & Managing Directors

- Andrew Weinberg
- Renee Noto
- Matthew Allard
- Joe Bartek
- Reidar Brekke
- Todd Brock
- Roger Bulloch
- Raul Deju
- Gary Hokkanen
- Ken Kilroy
- Tom Meredith
- Jonathan Quigley
- Michael Singer
- Joe Stanislaw

Principals & Vice Presidents

- Brian Cronin
- Ross Kilroy
- Lindsey Tannenbaum
- Jarrett Arkin
- Shana Bochinis
- Andy Krus
- Christy Lukach
- Larry Schmidlapp
- Peter Smith
- Craig Thomas
- Sam Totusek

Associates

- Andrew Chao
- William Feng
- Naomi Garlick
- Jeremy Mallinckrodt
- Paige Miller McMillan
- Zachary Pfeffer
- Cara Toolin
- Kyle Urbeck
- Jack Weinberger
- Margaret Parks Zerman

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Investment Overview

Current Investments



Global Resale is a leading global provider of IT equipment aftermarket services and reverse logistics. Global Resale partners with the leading manufacturers, carriers, lessors, retailers, resellers, and large corporate accounts to handle their worldwide IT equipment reverse logistics needs. With state-of-the-art processing centers in Texas (Global Headquarters) and United Kingdom (European Headquarters), Global Resale serves as a single-source solution for its partners, offering the full range of reverse logistics capabilities, including takeback, inventory, data sanitization, repair, harvesting, and resell.



Texas Water Supply Co. (TWS) privately owns and operates nearly 40 water wells with a combined annual production capacity of more than 10 billion gallons of potable water. TWS supplies water to San Antonio and the surrounding Texas Hill Country region, one of the fastest-growing areas in the United States. To handle the increased demand, TWS is increasing the efficiency of its wells and bringing a new sustainable water supply to municipalities, commercial and residential customers in Hill Country communities.



QualTek is one of the largest providers of turnkey services to the North American telecommunications, infrastructure and power industries. Through its 103 service locations and 6,000 dedicated professionals, QualTek provides a range of services including engineering, installation, disaster recovery, program management, customer fulfillment, communications upgrades and infrastructure improvements. QualTek is a premier partner to some of the largest companies in the wireless, satellite, wireline and power sectors.



InfraServ US is an industrial equipment dealership and services platform. Its initial platform investment is the Gateway Dealer Network, a Company headquartered in St. Louis, Missouri that operates principally as a provider of Bobcat®-branded industrial equipment across a footprint of 18 locations throughout 8 states in the Midwest and Southeast. In addition to operating as a dealer of new and used equipment, the Company provides parts and services for industrial equipment and maintains a rental fleet. InfraServ's goal is to build meaningful scale in the fragmented heavy equipment industry by providing strategic direction, investment capital and operational, financial and transactional expertise to drive growth through industry consolidation as well as organic expansion.



Capstone Nutrition is a leading developer and manufacturer of high-quality, science-based nutrition products. The Company uses a state-of-the-art 300,000 square foot facility to produce a wide range of vitamins, minerals, nutrition, anti-aging, and general wellness products. Capstone's diverse customer base includes global marketers, consumer brands, health food and specialty retail outlets, as well as online and mass-market retailers. Capstone is an R&D leader in the vitamin, mineral, and supplement category, annually developing more than 275 new or enhanced products.



Brightstar Corp. is a global leader of end-to-end device lifecycle solutions for carriers, retailers, and enterprise, managing mobile devices and accessories across the wireless ecosystem and providing services with a particular emphasis on device protection. Brightstar simplifies the wireless world, operating in approximately 50 countries.